



# Fortress Building Products engineers paperless, fully integrated fulfillment with Deposco to enable growth

Customer Success Story

## Overview

Fortress Building Products is a manufacturer of outdoor building materials such as fence deck railing, and composite decking. Fortress was fulfilling orders via a paper-based system: the order slip would be printed and then walked sequentially through the warehouse. In addition, Fortress wasn't able to notify the customer of what stage the order was in until it had finally shipped and the system provided limited tracking information. The warehouse did not utilize barcoding, which put inventory counts and orders at a higher risk of inaccuracy.

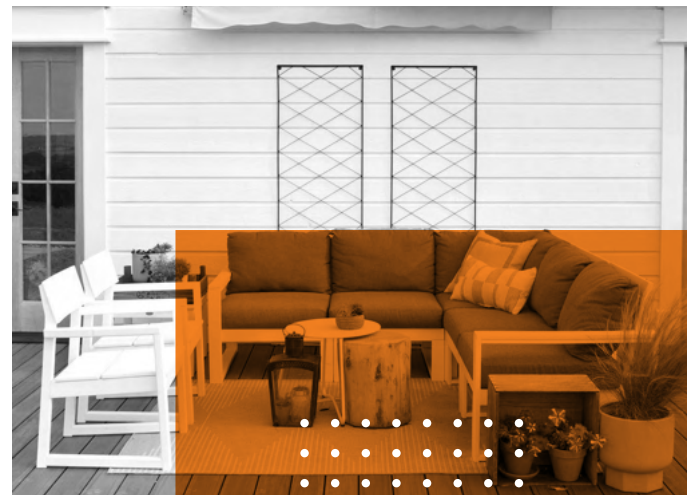
The inefficiencies to get an order into the system, picked and out to the customer was keeping the company from growing. It became evident that replacing paper with a fully integrated warehouse management and fulfillment system would improve operations, order tracking, accuracy, inventory count time and accounting.



**99.98%**  
order accuracy



**150%**  
increase in revenue  
since implementation



## Solution

Fortress Building Products decided to implement Deposco due to its automation and functionality as well as the feeling of partnership the team had. Implementing Deposco was a smooth process, with the team traveling onsite to see how operation processes could be improved as well as regular phone calls.

Deposco enabled Fortress to replace paper process with automated order picking and packing. Incorporating barcodes and scanning methods into their processes has dramatically increased their efficiency, while eliminating human error to optimize order accuracy rates.

The Deposco system integrates with the company's ERP, sales channels and manufacturing system, providing one accurate, real-time view for all inventory. Fortress Building Products has seen dramatic growth since implementing Deposco, including a 150% increase in top-line revenue. Future growth looks bright as the company is currently expanding their warehouse and releasing new product lines.



*Fortress Building Products has been experiencing tremendous growth. Over the past five years since implementing Deposco we have seen a 150% increase in top line revenue growth. As we continue to grow and look to expand, the Deposco team is there to continue to work with us on these initiatives.”*

**Joe Gagon**  
IT Director  
Fortress Building Products

## Get In Touch

Speak to a Supply Chain Expert Today!

**Deposco**  
info@deposco.com  
1-(877) 770-1110