King Solutions Provides Visibility Across Multiple Facilities with Deposco

Customer Success Story

Overview

King Solutions, a client-centric, asset-based 3PL provider of freight transportation management, fulfillment and warehousing services, was operating on a legacy on-premise system. Maintenance costs for the system were tremendous from having to pay for on-site support, security, and client onboarding. These costs seemed preposterous for a system that did not provide an API connection, data analytics, or order visibility.

EDI compliance was also inhibited, which hindered King Solutions from attracting larger customers that needed EDI. Restrained by their system in software, hardware, and onboarding, King Solutions knew they had to break free from their legacy system and processes and find a WMS that could take them into the future.

97.9%
Increase in daily outbound orders

50%
Rise in enterprise customers

96%
Rise in integrations available to clients

Solution

In the face of adversity, King Solutions turned to Gartner, a trusted supply chain advisor. Gartner recommended Deposco for the following capabilities:

- ✓ A modern, true cloud WMS.
- ✓ An intuitive, user-friendly system.
- ✓ Advanced analytics.
- ✓ API integration.
- ✓ Flexibility and full data visibility.
- ✓ Rapid onboarding of customers at a low cost.

King Solutions now offers clients detailed information regarding inventory levels and shipments across all facilities. They are also taking advantage of other solutions offered through Deposco, such as rate shopping, real-time inventory and order visibility, end-to-end B2B fulfillment, comprehensive EDI support, and Amazon Seller Fulfilled Prime.

> *Deposco liberated us from relying on a provider to onboard clients. We can now onboard our own clients while having the option for support. This has reduced onboarding time from multiple weeks to just days."*

Ryan Neuharth
Chief Information Officer
King Solutions

Get In Touch

Speak to a Supply Chain Expert Today!

Deposco

info@deposco.com

1-(877) 770-1110