



Relentless Fulfillment doubles sales and improves services for clients with varying needs

Customer Success Story



Overview

Relentless Fulfillment is a 3PL based in Reno, Nevada with a focus on helping small businesses scale and grow. Working with customers in a variety of industries, the team needed a system that could accommodate varying requirements, such as custom billing and labeling options.

Being able to offer more flexibility and options would grow revenue, but managing all the different variations – such as storing hazmat materials safely in the warehouse and shipping them with the proper warning labels - led to inefficiencies and service issues.



10-15 minutes
to finish customer
billing per day



2x
Increase in sales last
year with Deposco



< .01
Mispicks



Solution

With Deposco, Relentless Fulfillment can provide more flexibility and options. Every customer has different needs and Deposco handles all these variations for them. For hazardous materials, Deposco is able to give shippers a warning on the system for specialty labels that need to be applied to those boxes to avoid fines. With Deposco's vast pre-built supply chain integrations, the team can easily onboard customers within 2 weeks. Relentless Fulfillment has doubled sales since starting fulfillment on Deposco and continues to scale and grow while providing exceptional service.

"The onboarding process through Deposco is very helpful in selling to customers because of all the integration points. It's such a quick turnaround and makes our customers happier that they can start shipping their product immediately."

Sabrina Koop
Operations Success Manager,
Relentless Fulfillment



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"Deposco has been a great partner for our business, not only on the fulfillment side and the warehouse management system, but overall how to scale this business as well. Every customer has different storage needs or different SKU counts or different ways to process a product. Deposco definitely gives us a lot more flexibility and options in terms of how we can cater to that customer as well."

Navneet Prashar
Business Owner,
Relentless Fulfillment

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