



Total Life Changes shaped up operations for global success with Deposco

Customer Success Story



Overview

Total Life Changes is a dietary supplement company with a goal of bringing awareness to people around health and wellness. Growing rapidly the team did not have any official system in place and was using archaic paper and pencil processes to fulfill orders. Order allocation and batch printing were full-time jobs. The team was limited in that they could not send out partial shipments and had no rules established for international shipping, which is a large part of their health community.

Throughout the year, Total Life Changes promotes products with massive sales, seeing orders triple their normal daily volume. During these sales, the team worked overtime and had to bring in extra people to fulfill. They needed a system that could handle the fluctuations, but also work during times of normal volume.



2x
Increase in fulfillment efficiency



50%
Decrease in time to fulfill orders



3x
Increase in volume with the same staff during massive sales



Solution

By partnering with Deposco, Total Life Changes was able to help advance the cartonization process in Bright Warehouse to fit their needs. This enables their packers to operate more efficiently, always using the perfect-sized box. They also implemented all their international shipping rules, improving their compliance with FDA regulations and international shipping rules for the many countries they ship to globally. During massive sales, the team can now handle large fluctuations in orders with the same amount of staff.

“We ship to over 140 countries and have been able to stay current in FDA and international shipping regulations. Deposco has been the partner that has connected TLC to the world in a warehouse perspective.”



“You don’t realize when you start in the basement that a WMS system like Deposco is something that you need, but you know, 18 years later, you put things into perspective. It’s like, wow, this is everything that we actually needed.”

Evan Brengman
Director of Global Supply Chain
Total Life Changes

Get In Touch

Speak to a Supply Chain Expert Today!

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